

# Wireless CCTV



**Wireless CCTV (WCCTV) is a market leading, customer focussed provider of portable, re-deployable mobile surveillance solutions. WCCTV manufactures and delivers solutions that operate over multiple wireless mobile networks to meet every circumstance, including 4G, 3G, GPRS and satellite networks.**

Over the last decade, WCCTV has developed a complete range of overt and covert specialist re-deployable camera systems utilised by the oil and gas industry, rail companies, construction sites, local government, major event organisers and police forces.

All WCCTV systems are manufactured in the UK and are future-proofed to ensure seamless compatibility with next generation mobile networks. All WCCTV systems are 4G compatible, delivering speeds of up to 25 frames per second on a live connection as well as real-time reviewing and downloading of evidentially secure recorded footage.

WCCTV systems securely transmit vital evidential live and recorded video to existing control rooms, laptops, PCs and remote mobile devices such as iPhone or iPad. WCCTV systems are cost-effective, flexible and are used as an integral solution to help solve a wide-range of problems.



## Partnering with WCCTV

WCCTV has offices in Greater Manchester, Hemel Hempstead and Dallas, TX, alongside an established global partner network.

There are multiple benefits to partnering with WCCTV. These include gaining access to unique UK manufactured products, comprehensive sales training and ongoing technical support to enable you to maximise sales within your territory, region or market sector.

WCCTV provides its partners with leads generated from its popular websites as well as leads generated from its ongoing global exhibition programme.

Other key benefits of becoming a WCCTV partner include:

- Access to reseller pricing model
- Full hardware and software training
- Access to full marketing materials and ongoing marketing support
- Access to sales literature
- Full sales training
- Access to a dedicated account manager for ongoing support
- WCCTV can attend your exhibitions to assist and support



Leading mobile surveillance for over 10 years



## WCCTV Value Added Reseller

WCCTV also operate a Value Added Reseller programme globally. If this opportunity is of interest to you or your company, you can expect to receive the following benefits.

### VAR Pricing Model

All VAR partners will have exclusive access to the WCCTV VAR pricing model allowing commercial advantages and increased profit margins.

### Demonstration Equipment

To become a partner or reseller, demonstration equipment must be purchased through WCCTV for showcasing product features and benefits in your territory.

### WCCTV Hardware and Training Programme

All VAR partners will be invited to the UK to undertake technical sales training within a structured and managed environment.

### Quarterly Development and Product Updates

All VAR partners will receive quarterly updates on products and software development, pricing information and new marketing opportunities.

### Dedicated Account Manager

If required, WCCTV may visit you in territory to provide further training, with the opportunity to meet existing and potential clients of the VAR partner.

### Exhibition Support

WCCTV will support the VAR with any exhibitions they wish to undertake including human resource, demonstration support, mailing campaigns and web broadcasts.

### Access to WCCTV Marketing Collateral

Each VAR will gain access to all WCCTV marketing collateral including presentations, video footage, case studies, datasheets, brochures and photo libraries.

### Retrospective Volume Rebate Incentives

WCCTV will offer a yearly rebate if volume targets are achieved.

### Lead Generation

WCCTV currently generates regular international enquiries via their UK, USA and global body worn camera websites, as well as at the five yearly international expos at which they exhibit. Any relevant enquiries will be sent to you.

For further information please contact **+44 (0) 1706 633 11 66** or email **[sales@wcctv.com](mailto:sales@wcctv.com)**

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## WCCTV Existing Partners

Wireless CCTV has an extensive and diverse range of partners and resellers both within the UK and across the globe. Below are the profiles of a number of companies currently partnered with WCCTV, who the company are proud to work alongside and support.

**Heras** is an international specialist in outdoor security solutions. A combination of mechanical and electronic security systems enables Heras to offer varying levels of security. Heras provides optimum outdoor security solutions for both permanent and temporary locations through various European establishments.

**Comvision** specialise in Facilities Management, Maintenance and Installation of Digital Electronic Security Systems. We protect people and property, including some of the world's most important buildings and infrastructure.

**Netco** The employees of NetCo work according to the company motto "dreamer, thinker, maker". The smallest ideas, from the inside of the company or from the customers, are transformed into innovations through meticulousness and creativity. The success of the customers is a demand of NetCo's action: "We deliver excellent information at the perfect time for the success of our customers".

# HERAS

## COMVISION

# NetCo

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To find out more about partnering with WCCTV or to arrange a live demonstration please contact one of our UK offices:

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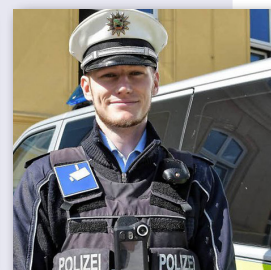
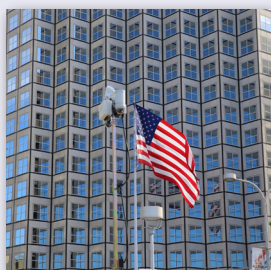
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We invest in people Gold